FY2021 Budget Presentation Monday, April 13, 2020 Board of Alders, Finance Committee

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Attachments

Growing Together. One City. One Future.: Strategic Framework 2018-2023 [LINK] NHFPL Annual Report: July 1, 2018 to June 30, 2019 [LINK] My NHFPL Story Videos [LINK] NHFPL "in the news" articles and press releases [LINK]

Respectfully Submitted: John Jessen, City Librarian and Director



At a Glance

Vision

Now and tomorrow, the New Haven Free Public Library will transform lives and contribute to creating a strong, resilient, and informed community where everyone can thrive.

Mission

The New Haven Free Public Library fosters lifelong learning, inspires curiosity, and builds community through shared access to resources, experiences, and opportunities for all.

Values

| Advance | Foster | Provide | Empower | Inspire | Promote | Deliver |
|----------|--------------|-----------|----------|-------------|---------------|-------------|
| Literacy | Learning and | Access to | Economic | Exploration | Connection & | World-Class |
| | Achievement | Knowledge | Success | | Collaboration | Service |



USER VISITS

4.3% From FY18



TOTAL COMPUTER USE

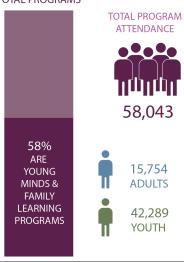


ACTIVE LOGINS

44.2% From FY18

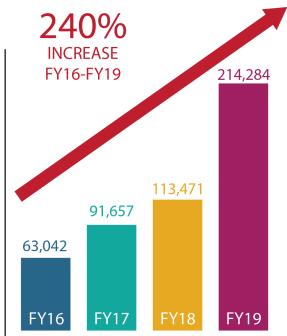
COMPUTERS + WIFI

3,698 TOTAL PROGRAMS



LIBRARY PROGRAMS

42% From FY18



WIFI SESSIONS



Strategic Initiatives and Annual Operations Plan

FOCUS IN FY 2019-2020

Teach Practical Skills

Facilitate Economic & Career Success

Welcome Newcomers

Infrastructure

Build an Innovative, Creative City

Connect with Our Community

Inspire Personal and Social Enrichment

Ensure a Thriving Community

PROJECTS FOR FY 2019-2020 INITIATIVES

CIRCULATION
Serving Older Adults

IVES SQUARED Social Media 101 FAIR HAVEN
Welcome Newcomers

CIRCULATION Welcome Bags

IVES SQUARED NH Stories Project FAIR HAVEN Fair Haven Grows

STAFF TRAINING & ORG CULTURE
Town Hall Staff Meetings

REFERENCE & ADULT LEARNING

Job Generator

MITCHELL Empowering Parents

STAFF TRAINING & ORG CULTURE

Database Training

REFERENCE & ADULT LEARNING

Census Literacy

MITCHELL
Welcome Bags Expanded

MKTG & COMMUNICATIONS
Website Planning and Evaluation

YOUNG MINDS

Career Programming for Kids

STETSON Adult Makerspace

MKTG & COMMUNICATIONS
Digital Signage

YOUNG MINDS
Coding and Technology

STETSON
Caring for Caregivers

INFORMATION TECHNOLOGY
Adaptive Technology

TECH SERVICES
Authority Control

WILSON Body & Soul

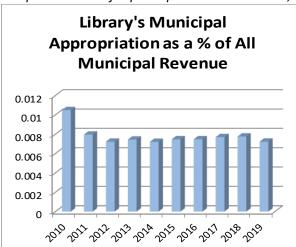
WILSON Adult Education

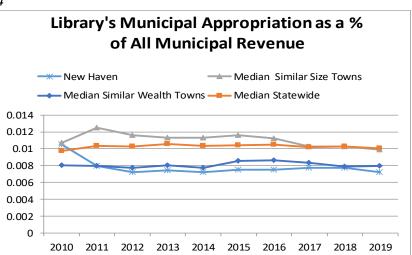
General Fund Budget

Historic Trends: Municipal Appropriation per Capita and as Percentage of all Municipal Revenue

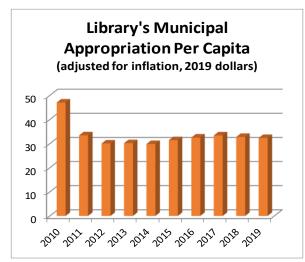
| NHFPL GF per Capita and percent of NHV GF Budget | 2015-16 | 2016-17 | 2017-18 | 2018-19 | 2019-20 | Mayors Proposed Budget 2020-21 |
|--|---------------|---------------|---------------|---------------|---------------|--------------------------------------|
| City General Fund | | | | | | |
| Budget | \$507,875,241 | \$523,340,196 | \$538,906,953 | \$547,089,954 | \$556,741,050 | \$569,115,007 |
| NHFPL Total GF Budget | \$3,958,420 | \$4,169,359 | \$4,207,015 | \$4,213,443 | \$4,067,393 | \$3,883,843 |
| NHFPL GF per Capita | \$30.37 | \$32.04 | \$32.28 | \$32.43 | \$31.16 | \$29.64 |
| % NHFPL of GF Total | 0.78% | 0.80% | 0.78% | 0.77% | 0.73% | 0.68% |

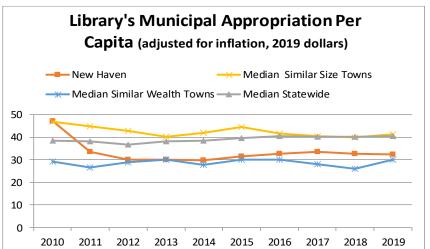
^{*}Population used for per capita calculation: 131,014





NHFPL's municipal appropriation as a % of all municipal revenue has dropped from 1.05% in 2010, when it was on par with the median of similar size towns and the statewide median to 0.72% in 2019. This puts New Haven significantly below the 1% statewide median and below the median of similar sized towns.

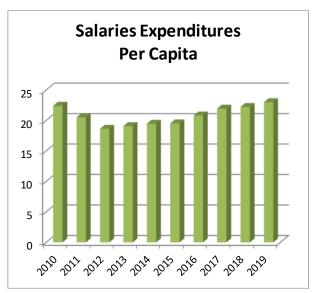


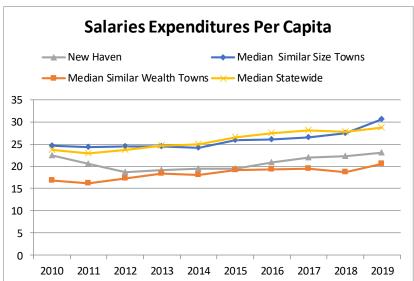


The Library's municipal appropriation per capita saw an upward trend beginning in FY15 topping out at \$33.37 in FY17. In FY19, the municipal appropriation per capita dropped to \$32.3, placing New Haven well below the State average (\$40.33) and the average of similar sized towns (\$41.22).

General Fund Budget

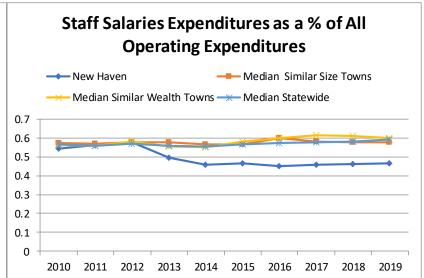
Salaries Expenditures per Capita and as Percentage of All Operating Expenditures





Library staff salaries expenditures increased from FY15 to FY17 before sliding back in FY18 and went up a little in 2019 to \$23. But this number is still far below the average of similar sized towns (\$30.63) and the statewide average (\$28.69).





As of FY 19, library staff salaries as a % of all operating expenditures (46.4%) are well below the median similar sized towns (59.1%), median similar wealth town (59.7%) and median statewide (59.2%).

General Fund, Capital Accounts, and Projects

Progress Stetson Library: The Next Chapter

Stetson Library will be an anchor institution of the new Q House and a foundational partner in the community center's success. Stetson brings the institutional support of the public library system, the stability of its programs and services, and its trusted relationships to support the future operations of the new Q House. With construction currently underway, NHFPL is actively preparing for the new Stetson Library's anticipated opening in March 2021.



The New Haven Free Public Library Foundation has undertaken an ambitious \$2M capital campaign to fund

the Furniture, Fixtures and Equipment; IT and Technology; and Collections for the new Stetson
Library, supplementing city and state funding for Q House design and construction. This new
Library—the first new branch in more than a decade—will be a sterling showcase of the
contemporary library: furnished with advanced technology, designed with
spaces for learning, discovery and collaboration and a place

that welcomes and celebrates the community it serves.

COMMUNITY CHALLENGE REMAINING GOAL \$52,000

RAISED TO DATE \$1,958,000

- Create opening-day collection featuring a 30% increase in resources for young minds while focusing on African-American authors and voices, and enhanced resources for success in career or college transitions, workforce readiness, multiple literacies (reading, digital, financial and health), job-seeking, career-building, and personal development.
- State-of-the-art facilities will provide an exponential increase in the quality of programs and services offered at Stetson and enhance and improve the user experience.
- A 172% increase in computer workstations will offer access to high-speed internet, digital and online resources, databases and guidance in computer skills and job searching.



NEWALLIANCE FOUNDATION

\$250,000 YALE

\$250,000 SEEDLINGS COMMUNITY CHALLENGE

\$500,000 ANONYMOUS DONOR

With over \$1.95M raised to date, the Stetson Library: The Next Chapter campaign is poised to achieve its goal and fulfill the promise of a new Stetson Library.

\$555,000 MAJOR GIFTS

General Fund, Capital Accounts, and Projects Library Facilities' Improvements: Budget and Project Summary

FY 20 & FY 21 Capital Available July 1, 2019

Amount

Library Capital Improvements*

\$1,200,000

*The City has adopted a two year capital borrowing process.

Ives Main Library

- Replacing the custom made lobby carpet at Ives to match existing one. Purchase Order (PO) in place and carpet ordered.
- 3 years out, replacement of the Roof Top Units (RTU's) at Ives. Looking at high efficiency RTU's with heat recovery.
- 4 years out will be integration of Ives with considerations for solar panel system.
- 2021 should be putting a qualifying Request for Proposal (RFP) out for re-designing the entire Ives Main Library in a 5 year remodeling plan.

Fair Haven Library

- Honeywell control system with lighting controls 1 year out, soon after to be total control and integration.
- Replacement of roof in 2021, it is out of warranty and is not leaking yet, but needs to be done before the ceiling is re-painted.
- 2021 upper ceiling will be repainted and some minor damage repaired in the plaster.

Mitchell Library

- Honeywell control system with lighting controls. Total control and integration will happen soon after. PO in place.
- Roof repairs most of which is covered under the warranty at Mitchell. Wall repairs from damages caused by the roof leaks will be done and some painting. Carpet slated to be replaced in FY2021 after the roof and painting projects complete.

Stetson Library

 Q-House Stetson - Honeywell controls tied into the existing control system, lighting controls, panic buttons to be integrated with the camera system and Honeywell controls, a live feed to be sent to PD with audio, burglar alarm integrated with the S2 system so when your card is swiped the alarm shuts off, also the HVAC goes to Occupied mode and the lights turn on.

Wilson Library

- Honeywell control system with lighting controls. Total control and integration will happen soon after. PO in place.
- 2 years out should replace lower level floor and sealing concrete correctly.

General Fund, Capital Accounts, and Projects Library Technology: Budget and Project Summary

FY 21 Library Technology Available July 1, 2020

Amount

Library Technology \$400,000

Library Technology funds will be used for hardware, software, planning/design, training, 1st year censing, data conversion, project management, legal / consulting and any and other associated costs necessary for this project. Funds will cover upgrades to library technology infrastructure including the Integrated Library System (ILS) and online catalog.

- Computers and associated hardware will be purchased as part of a life cycle plan that will ensure a complete hardware refresh occurs every four years.
- Network management and technology consulting services will oversee library network and Wi-Fi
 for the NHFPL library system. Consulting services will ensure compliance with cybersecurity
 standards.
- The ILS is the major piece of infrastructure that connects library patrons to collection and information sources. New and improved resources will be acquired from the vendor improving functionality.
- Will implement a new Network Access Service Agreement with CEN for 20-year fiber lease, pending Alders' approval and build out fiber optics to the new Stetson Library.
- In coordination with City IT, will plan technology infrastructure and services for the new Stetson.
- Submitted new RFPs through the federal E-rate program for firewall, managed internal broadband and Wi-Fi network services.

FY20 Success

The New Haven Free Public Library (NHFPL) is the proud winner of the 2019 National Medal for Museum and Library Service awarded by the Institute of Museum and Library Services! NHFPL was one of ten recipients of the 2019 National Medal, the nation's highest honor given to museums and



libraries that make significant and exceptional contributions to their communities.

"This award is a true testament to the innovative work of NHFPL... I nominated them for this award because of their unmatched commitment and service to Connecticut residents, and for going above and beyond to offer 21st century programming to fit the diverse needs of the New Haven community."

- U.S. Senator Chris Murphy of Connecticut

New Landmark Libraries 2019 | Ives Squared

Ives Squared wins New Landmark Libraries 2019! Library Journal's 2019 round of awardees focused on public libraries and updated criteria with an eye towards how libraries are co-creating with their communities to inform the design of building projects. Designed by, with, and for the community over a six-month process, more than 200 people, from city leaders and nonprofit partners to underserved residents, came together to define the vision, mission, and experiences they wanted to inform the services, technology, and space that makes up Ives Squared.





As part of the Elm City Innovation Collaborative, Ives Squared has quickly developed into a central hub for creatives and entrepreneurs with a plethora of programs and opportunities offered by library staff, partners and volunteers. Since opening in June 2018:

30,476 people checked-in to Ives Squared

579 programs with4,082 participants

850 consultations with library staff and partners

4,208 maker equipment and computer sessions

2019 Connecticut Library Association Publicity Award

NHFPL received the Connecticut Library Association Publicity Award, Electronic Award for our submission of *My NHFPL Story* videos! Working with local videographer, Travis Carbonella, NHFPL produced seven videos featuring different programs, people, and services. The resulting videos include a newly arrived family deepening ties to their community via the library, a volunteer's perspective on why representation matters, and teens finding a safe space at the library where they feel free to be themselves. You can view all seven stories on the NHFPL website: Share Your Story!

FY21 Goals

- The **New Stetson Branch Library**, an anchor institution in the new Q House, is slated for completion in early 2021. The Library seeks to accomplish the following:
 - Meet construction goals and timelines, including timeline to close down Stetson and plan transfer of equipment and collections
 - Fulfill and fund personnel targets in the FY21 General Fund budget to begin operations at new facility, including a Librarian II and Library Technical Assistant approved in the FY20 budget (lines established at the \$1 funding level).
 - Implement budget/grant-reporting procedures and plans together with the Department of Engineering for the \$1 million CT State Library construction grant
 - Meet final NHFPL Foundation Stetson campaign goal of \$2 million (currently at \$1.95 million) and establish funding transfer protocols to the Library Board
 - Create opening-day collection featuring a 30% increase in resources for young minds while focusing on African-American authors and voices, and enhanced resources for success in career or college transitions, workforce readiness, multiple literacies (reading, digital, financial and health), job-seeking, career-building, and personal development
- **Self-sufficient Customers.** Bring self-check kiosks to all five library locations, allowing customers to avoid waiting in lines and gain control of borrowing library items. Install digital signage systems throughout the library system to promote resources, programs and workshops.
- Transforming NHFPL's Web of Access. The Library will overhaul our digital branch, nhfpl.org, to increase interactive, mobile engagement with library users. This will include training library team for on-going web development and management integral to social media and marketing efforts.
- **Fine Free Zone.** The Library will remove barriers to access which deter equitable and inclusive borrowing for all residents by eliminating fines for overdue materials.
- **Digital Equity and Inclusion** brings technology upgrades to all neighborhood libraries with access to smart workstations, mobile devices, 'hotspot' lending for at-home connectivity, and integration of adaptive technologies across all five locations.
- Destination Library Spaces reflective of the diverse communities they serve. Building a
 holistic facilities' master plan for the NHFPL system to guide future capital projects including a
 sate-of-the-art lives' Young Minds & Family Learning department, a teen tech media space at
 Wilson, 21st century tutoring.